Driving Healthcare  Today healthcare spending in the United States exceeds $1.4 trillion, driven by regulatory, patient safety and business issues that are transforming healthcare in America.

- The digital hospital. Healthcare organizations are building their paths to an EHR spurred by safety, efficiency and national policy initiatives.

- Interoperability. Interconnectivity between hospitals, physicians, clinics, labs, pharmacists and payers is a growing reality.

- Expanded definition of quality care. Documentation of clinical information is becoming increasingly important to achieving new standards of quality.

- Pay for Performance. And quality of care itself is having a growing impact on hospital reimbursements. In the new era of Pay for Performance the link between quality and revenue management will grow even stronger.

Quadramed is enabling it today.
Transforming quality care into financial health.
Preventable medical errors account for 12%-15% of hospital costs.

— The National Committee on Vital Health Statistics

Within the next 10 years electronic health records will ensure that complete health care information is available for most Americans at the time and place of care no matter where it originates.

— Promoting Innovation and Competitiveness
The President’s Technology Agenda
QuadraMed develops innovative information technology solutions enabling healthcare organizations to transform quality care into positive financial outcomes. When combined in QuadraMed’s unique Care Based Revenue Cycle™, these solutions create powerful synergies linking clinical and financial information, enabling healthcare organizations to receive the proper reimbursement, in the shortest time and the lowest administration cost. That’s the power of the QuadraMed: Optimal financial performance from optimal quality care.

About QuadraMed

Founded in 1993, QuadraMed has made its mark developing and implementing innovative information technology solutions across today’s broad spectrum of healthcare institutions.

With approximately 2000 clients in the US, Canada, Puerto Rico, Australia, New Zealand and the United Kingdom, QuadraMed’s solutions span the entire patient experience. From clinical to patient information management, from health information to revenue cycle management QuadraMed delivers practical solutions that increase transparency, profitability, quality, and safety in today’s care delivery process.

Our Mission

QuadraMed’s mission is to advance the success of healthcare organizations through IT solutions that leverage quality care into positive financial outcomes.

Our Vision

QuadraMed’s vision is to ensure that as hospitals leverage quality of care into Payment, QuadraMed clients realize market leading financial performance.
The QuadraMed Care-Based Revenue Cycle

Transforming quality care into revenue

QuadraMed’s Care-Based Revenue Cycle seamlessly links clinical elements with the revenue cycle. It provides an end to end framework spanning patient access, care management, health information management, and revenue cycle management transforming quality care into positive financial outcomes.

The Care-Based Revenue Cycle optimizes the entire patient experience enabling healthcare organizations to leverage quality care to achieve measurable improvements in clinical and financial success.

QuadraMed Care-Based Revenue Cycle Solutions

Transforming quality care into financial health.

“The healthcare revenue cycle is not just billings and collections anymore. Hospitals require new revenue cycle processes that focus on the entire patient flow process.”


As evolving reimbursement scenarios challenge hospitals to leverage quality care into payment, hospitals committing to QuadraMed’s care based solutions will realize market leading financial performance.

The QuadraMed Care-Based Revenue Cycle supports improved integration, streamlined workflow, better documentation, and better decision support for improved patient safety.
QuadraMed Care-Based Solutions

End to End Solutions for Today’s Healthcare Challenges

QuadraMed Access Management

One point of access for the front end of the healthcare process

QuadraMed’s Access Management solutions are the entry points into the Care-Based Revenue Cycle. Through these industry-leading solutions, patients and resources are identified accurately at every entry point to a healthcare enterprise.

From setting physician orders in motion to maximizing how healthcare organizations use their resources and cash flow, QuadraMed’s advanced Access Management rules engine ensures that facilities optimize the patient experience. Our Access solutions enable organizations to leverage quality of care into proper reimbursement at the lowest administrative cost.

Real Results:
- 48% decrease in patient wait times
- 40% decrease in abandoned calls
- 95% increase in physician satisfaction

— DeKalb Regional Healthcare, DeKalb, GA

QuadraMed Smart Identity Management

Seamless patient identification across your enterprise

Accurate person identification and MPI data integrity are the foundation of quality healthcare and accurate reimbursement. QuadraMed’s Smart Identity Management Solutions leverage advanced technology, powerful workflow tools, and proven methodologies to provide a comprehensive identity management program for today’s healthcare enterprises.

Real Results:
A reduction of 2000 duplicate records each month, saving $200,000 per year in correction costs.

— Gaston Memorial Hospital, Gastonia, NC
QuadraMed Health Information Management
Optimizing the business of healthcare

QuadraMed HIM solutions provide a powerful connection between access, care and patient revenue in the QuadraMed Care-Based Revenue Cycle. With patient information a key element of quality care, our HIM solutions enable healthcare organizations to efficiently manage information critical to all processes within their facility.

Our HIM solutions integrate with all the phases of the Care-Based Revenue Cycle to automatically capture and collect information required for each step. These solutions are designed by HIM professionals to ensure they positively impact on all key success metrics.

Real Results:
• Increased revenue by $479,000
  — Lee Memorial Health System, Fort Myers, FL

QuadraMed Care Management
Delivering new levels of quality care

Care delivery is at the heart of the Care-Based Revenue Cycle. QuadraMed’s Electronic Health Record (EHR) provides integrated, workflow-driven solutions to enable clinicians to organize and manage patient care activities, access patient information and document the care they provide.

QuadraMed Care Management solutions are focused entirely on the patient, facilitating the delivery of safe, accurate and timely care. Regulatory compliance, Pay for Performance and billing information are produced seamlessly while clinicians care for their patients.

Real Results:
• 99.7% JCAHO compliance using correct drug abbreviations
• 90% compliance performing medication reconciliation
• 100% compliance performing screening requirements on admission
  — Coshocton Memorial, Coshocton, OH
QuadraMed Consulting Services

A trusted partner for today’s healthcare challenges

QuadraMed offers a full range of consulting services for today’s healthcare challenges. These services range from providing technical assistance to maximize healthcare organizations’ technology investments to comprehensive MPI clean up services resolving costly patient identity errors and improving risk management. Additionally, QuadraMed provides services helping organizations achieve true enterprise scheduling to improve efficiency and patient and physician satisfaction. QuadraMed also meets the needs of today’s Government care providers with services improving Veterans Administration Medical Centers’ revenue cycle management and departmental communication for better care delivery.

QuadraMed Client Services

Better support for better solutions.

[Waiting for this blurb]

QuadraMed Patient Revenue Management Solutions

Transforming quality care into revenue with better workflow

QuadraMed’s Patient Revenue Management solutions are designed to facilitate timely, accurate and complete billing. At the core of the Care Based Revenue Cycle, are embedded HIPAA EDI transaction sets which drive our workflow oriented solutions.

These solutions offer the flexibility of sending transactions to a clearinghouse or directly to Payers. They also provide smarter technology such as exception-driven workflow and rules-based logic ensuring that healthcare organizations have the right tools available to work the right account at right time. With these powerful advantages, QuadraMed Patient Revenue Management solutions effectively and efficiently manage the business of transforming patient care into the revenue.

Real Results:

- $75 million in increased cash flow
- A reduction of A/R days to the low fifties
- A reduction of cost-to-collect to 3.2 cents, even with volume increases for five straight years

— Orlando Regional Healthcare System, Orlando, FL
Powering efficiency, cash flow and safety

Today, QuadraMed innovation is automating healthcare organizations workflow and compliance. It is delivering real time decision support to care givers while providing more control over business processes to improve patient safety and operational efficiency.

QuadraMed solutions combine leading edge technology with real world practicality and flexibility. They provide web native accessibility for multi-facility enterprises and interface with today’s existing systems to protect customers’ previous investments.

Leading edge advances in health information management
QuadraMed HIM solutions offer the industry’s first web native, fully integrated health information management platform designed to improve healthcare providers’ compliance and reimbursement.

QuadraMed Affinity is the most comprehensive revenue cycle management system in the industry. It includes HIPAA compliant EDI, integrated denial management and exception driven workflow designed to transform quality care into revenue.

Next generation clinical decision support
QuadraMed Affinity CPOE is the most innovative clinical decision support system in the industry, using advanced knowledge management functionality to improve patient safety and outcomes.

Tomorrow’s technology today
QuadraMed applications are built using leading edge technology. They use lightweight unified architecture, HL7 Reference Information Model [RIM] based-concepts and other advanced technology designed to move data beyond information to actionable knowledge enabling rapid end-user adoption and faster results.
**QuadraMed Care-Based Benefits**

**Throughout the Patient Experience**

**QuadraMed Access Management**
- Speeds Patient Check in
- Accelerates reimbursement
- Increases patient and physician satisfaction
- Increases patient volumes

**QuadraMed Care Management**
- Improves information access
- Provides an enterprise workflow process
- Provides a shared EHR
- Reduces medication errors
- Improves JCAHO and Core Measures Reporting
- Improves nursing staff allocation
- Improves outcomes

**QuadraMed Patient Revenue Management**
- Provides anytime, anywhere access to patient information
- Improves ROI with paperless operations
- Improves cash flow
- Automates paperless receivable management
- Improves healthcare cost and performance

**QuadraMed Health Information Management**
- Streamlines the patient accounting and registration process
- Provides a high consistent case mix index
- Improves coder retention
- Improves coding productivity and accuracy
- Accelerates your EHR

**QuadraMed Smart Identity Management**
- Increases patient accuracy
- Improves patient safety
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